

Message Text

UNCLASSIFIED

PAGE 01 FRANKF 01497 271607Z

60

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
----- 040151

R 271531Z FEB 76

FM AMCONSUL FRANKFURT
TO SECSTATE WASHDC 3087R
USDOC WASHDC
INFO AMEMBASSY BONN
USMISSION USBERLIN
AMCONSUL BREMEN
AMCONSUL HAMBURG
AMCONSUL DUSSELDORF
AMCONSUL MUNICH
AMCONSUL STUTTGART

UNCLAS FRANKFURT 1497

E.O. 11652: NA

TAGS: BEXP, GW

SUBJECT: MAJOR TRADE OPPORTUNITY: GERMAN FIRM SEEKS U.S. PRODUCER
OF SPECIALIZED LAMP SOCKETS

1. THE GERMAN FIRM, N.S.M. APPARATEBAU GMBH, SEEKS
A U.S. SUPPLIER OF SOCKETS FOR WT 10 LAMPS. IT ESTIMATES
ITS ANNUAL REQUIREMENTS TO BE 100,000 TO 150,000 UNITS.
ORIGINAL PURCHASES AND REPEAT BUSINESS COULD AMOUNT TO
\$ 1. MILLION ANNUALLY.

2. THE FIRM IS AN IMPORTANT MANUFACTURER OF COIN OPERATED
AMUSEMENT MACHINES. IT IS CAPITALIZED AT DM 2 MILLION AND
HAS 900 EMPLOYEES.

3. COMMERCE IS REQUESTED TO ENCOURAGE APPROPRIATE U.S.
SUPPLIERS TO CONTACT MR. LAICH THE PURCHASING MANAGER AT:
N.S.M. APPARATEBAU GMBH
POSTFACH 249
653 BINGEN
TEL: 06711-182234
TELEX: 42216.LEHMANN
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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
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Draft Date: 27 FEB 1976
Decaption Date: 01 JAN 1960
Decaption Note:
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Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Drafter: n/a
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Margaret P. Grafeld
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04 MAY 2006

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TAGS: BEXP, GE
To: STATE COM
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